



ECOENGINEERS

People Driven Solutions

Quantifying Pathway Inputs

Ethanol 2016: Emerging Issues Forum
Jim Ramm, PE



Specific

Measurable

Attainable

Results oriented

Time specific

Be SMART in creating pathways to market



High level elements for quantifying pathways inputs are covered in this presentation, as well as potential benefits for investment and development including:

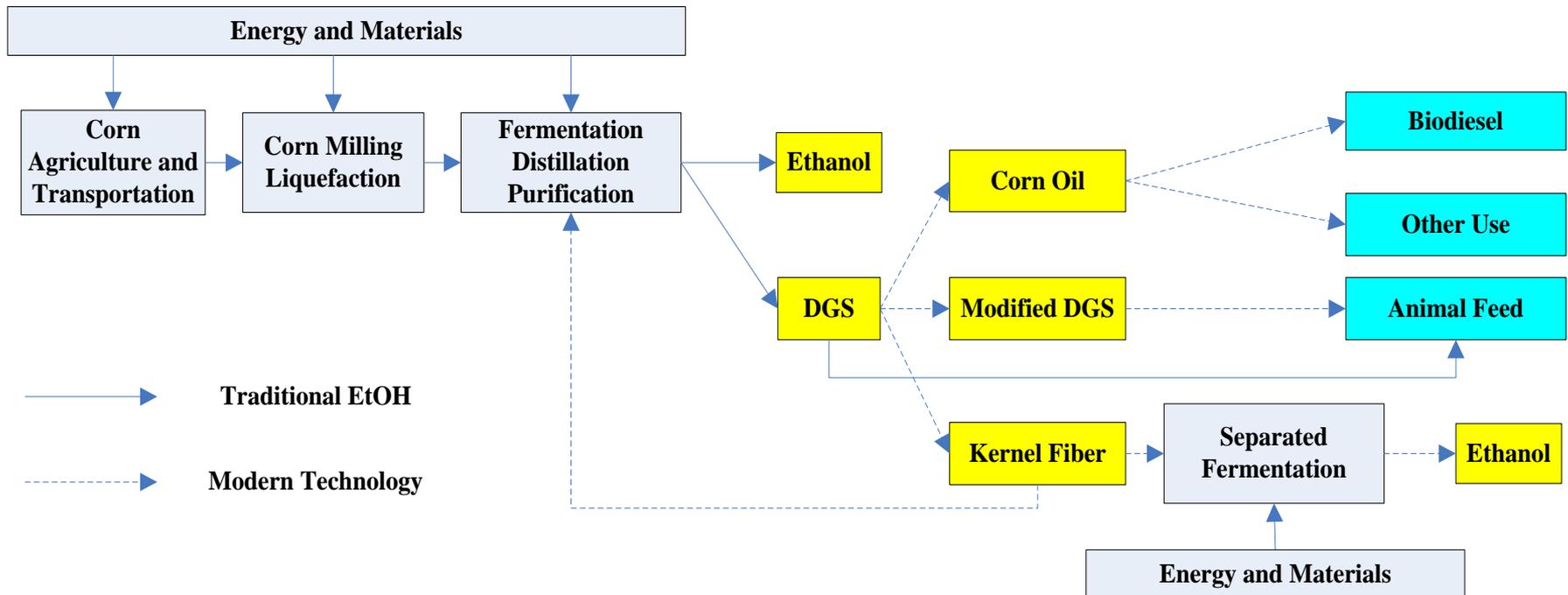
- Inputs (Feedstock, energy, and chemical)
- Outputs (Product and co-product yields)
- Carbon Intensity (CI) of a product or co-product
- Impacts on financial viability

Quantify Pathways to Maximize Market Potential

Ethanol Block Diagram



ECOENGINEERS
People Driven Solutions



Note: Kernel fiber and/or corn oil could be separated at front end before starch fermentation, not shown here.

Verify RFS and LCFS Pathways to Protect Investment



Co-Processing D3 and D6 Fuels at the same Starch Ethanol facility is possible through emerging technologies, including:

- Co-Fermentation
- Separate Hydrolysis and Fermentation

Benefits:

- RFS Pathways 2 Kernel Fiber Pathway
- Additional fuel from the same feedstocks
- Monetize D3 and LCFS credits
- Cellulosic tax credit

Recommend separate D3 Pathway for transport of only D3 Gallons

D6 Starch EtOH Chart



ECOENGINEERS

People Driven Solutions

Parameters	Natural Gas	Electricity
Assumed usage	24,000 btu/gal	0.75 kwh/gal
Contribution to CI of ethanol (g CO ₂ e/MJ)	21 (Biogas, Biomass, CHP, efficiency)	6 (Solar, wind, CHP, efficiency)
\$/gal value for 50% reduction based on \$100/MT CO ₂ LCFS credit	\$0.085	\$0.024
\$/100 MGY value for 50% reduction based on \$100/MT CO ₂ LCFS credit	\$8,455,650	\$2,415,900

Understand Market Potential

D3 Cellulosic EtOH Chart



ECOENGINEERS

People Driven Solutions

Parameters	2-7% additional D3 EtOH
CI (g CO ₂ /MJ)	<40
CI from iLUC	0
\$/gal LCFS credit value based on CI=20 to CI=40 and LCFS credit =\$100/MT CO ₂	\$0.47 - \$0.63
Additional \$ value for a 100MGY D6 EtOH plant	\$0.9 M- \$4.4 M

Separate score for D3 for shipping, for LCFS program



Generally, there are three protocols used to calculate the CI of D3 gallons in GREET Modeling:

1. **Separate all inputs** used to calculate the CI including energy use, chemical use, etc.
2. Develop an **allocation protocol** to assign process inputs to D3 and D6 gallons based on usage
3. Use a **marginal method** comparing the data collected before and after the D3 ethanol system is bolted on and used at the facility

*Choose based on plant and market and collaboration
with CA ARB*



Kernel Fiber Now					
Profiles	Propose	Activate	Current		
D3 Ledger		Batch Results	D3 Ledger		
Results				Analyses	
Quality					QC or Q-RIN
Notifications	10 Day	500K Gal	Tank Heel	500K Gal	500K Gal
Records	System of Record				
RFS 2 Requirement	Technology	Producer	Marketer	Lab	Quality

Protect value of Ethanol Industry D3 RINs

A Leader in Carbon Credit Realization



ECOENGINEERS
People Driven Solutions

Creating Sustainable Solutions For The World

EcoEngineers is a leader in the renewable fuels industry. We are an independent consulting firm offering a range of services that add value to your bottom line by connecting ideas, people and markets.

SERVICES



Project Development

Feasibility studies and planning, project finance, DBOO, DBOT



Energy Credits

Quality assurance programs, compliance management, risk management



Consulting

Technology Integration, LCA & GREET Modeling, Feasibility Studies



Compliance Management Strategies

Facility Planning, Custom Site Audits, Regulatory Liaison

Audits of
OVER 150
BIOFUEL PLANTS
in **18 COUNTRIES**



OVER
1 BILLION
GALLONS OF BIOFUEL CAPACITY
UNDER MANAGEMENT

OVER
50
PRODUCERS
have enrolled in
RIN COMPLIANCE PROGRAM

WHY ECOENGINEERS?



ECOENGINEERS
People Driven Solutions



ONE OF THE FIRST
USEPA RECOGNIZED
RIN Quality Assurance Programs

Assisted
REGISTRATION
& PREPARATION
for over **40 LCFS**
PATHWAY PROJECTS



TRANSACTIONED OVER
3.3 BILLION
RINS IN 2015

9.2 MILLION RINS >>>
PROCESSED **EACH DAY**
on our automated platform

Thank you!



ECOENGINEERS

People Driven Solutions

Jim Ramm, PE

jramm@ecoengineers.us

(515) 344-9715