

# COOPERATIVE PRODUCERS INC. OVERVIEW

FARMER OWNED COOPERATIVE BASED  
IN HASTINGS, NE  
HANDLING GRAIN, AGRONOMY,  
FEED AND ENERGY PRODUCTS

# CPI ENERGY DIVISION

- 8 “PREMIER STOP” CONVENIENCE STORES
- 13 OTHER 24 HOUR RETAIL FUELING LOCATIONS
- 10 REFINED FUELS BULK PLANTS

# HISTORY OF E15 INVOLVEMENT

- STARTED WITH CUSTOMER & BOARD INTEREST ALONG WITH OUR DESIRE TO SUPPORT AG AND RENEWABLE PRODUCTS

# RELOCATION OF GILTNER FUELING

- MOVED FROM OLD SERVICE STATION TO FERTILIZER PLANT NORTH EDGE OF TOWN
- SINCE INSTALLING NEW PUMPS & TANKS, WHY NOT USE A BLENDER PUMP
- NOW OFFER E10, E15, E40 & E85

# JUNIATA & USING GRANT FUNDS

- WITH ENCOURAGEMENT OF LOCAL PRODUCERS & ASSISTANCE OF GRANTS ADDED BLENDER PUMP TO OFFER E10, E15, E30 & E85

# FUNK CONVERSION

- FUNK-1<sup>ST</sup> LOCATION TO REMOVE UNLEADED WITHOUT ETHANOL AND REPLACE WITH E15

# CLAY CENTER PREMIER STOP

- OUR 1<sup>ST</sup> LOCATION TO OFFER E15 AT A CONVENIENCE STORE AND BRANDED FACILITY
- OFFERING MULTIPLE PRODUCTS WITH BLENDER PUMPS BUT ONLY 2 TANKS

# CLAY CENTER PREMIER STOP





# AXTELL

- 1<sup>ST</sup> LOCATION TO OFFER UNLEADED WITHOUT ETHANOL BUT REPLACE E10 WITH E15

# AXTELL LOCATION



# RED CLOUD

- ANOTHER LOCATION TO REPLACE E10 WITH E15, BUT IN A BRANDED LOCATION

# FUTURE PLANS

- HILDRETH-ADDING 2<sup>ND</sup> TANK & BLENDER PUMP
- WILCOX-WILL SWITCH A PRODUCT TO E15
- WILL ANALYZE MORE LOCATIONS-WORK THROUGH BRANDING AGREEMENTS, ETC.
- CONSIDERATION OF REPLACING E10 WITH E15 AT ALL BULK PLANTS

# OBSTACLES TO OVERCOME

- KNOWING EACH INDIVIDUAL MARKET & CUSTOMERS
- WORKING WITH FIRE MARSHAL TO VERIFY COMPATIBILITY
- WORKING THROUGH BRANDED AGREEMENTS WITH SUPPLIERS
- LACK OF SUPPLIERS OFFERING PREBLENDED E15